Ryan Johnson



RYAN JOHNSON
SENIOR PARTNER, EMPLOYEE BENEFIT CONSULTANT
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Ryan specializes in working with mid-market employers to provide their employees with the best benefits at the right cost. He is a problem-solver and provides innovative solutions that deliver his clients with the best outcomes. Ryan listens to his clients and their goals to create a tailored program that ensures they receive the best return on their investment from their benefit program.

He is involved in all aspects of negotiations, plan architecture, contribution strategy, carrier selection, employee communication, and ongoing support.

His clients appreciate his high attention to detail, responsiveness to issues or questions, and his ability to provide reliable data to make informed decisions. Ryan's creative and progressive ideas have helped many employers save millions of dollars while maintaining a rich benefit offering.

Previous Experience

Ryan joined the Alera Group team in 2011. Prior to working with Alera, Ryan was a top Consultant for one of the top 10 largest national insurance brokers in the country, Brown & Brown, Inc. Prior to Brown & Brown, Inc., he worked for HIG Capital, a private equity firm, where he was responsible for sourcing and assessing new investment opportunities in rapidly growing companies. He also worked for The Southwestern Company where he was a top salesperson and sales manager.

Ryan was selected to be on the Alera Benefit Advisory Board, the UnitedHealthcare National Advisory Council, and is speaker on health and welfare plan topics.

Ryan is a native Houstonian and a graduate of the University of Texas at Austin McCombs School of Business where he majored in Finance and Marketing. He continues to stay active with his alma mater by serving on the Board of the Texas Exes Houston Chapter. Ryan resides in Houston, TX, with his wife, daughter, and son.

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Ryan Johnson:
Strategic Employee Benefits Expert

Dedicated Service Team

Ryan is backed by a dedicated service team, ensuring personalized and attentive support tailored to your specific needs.

Mid-Market Focus

Specializing in the mid-market sector, Ryan understands the unique challenges and opportunities faced by businesses like yours, offering solutions that drive growth and stability.

Proactive Approach

Ryan and his team take a proactive approach, anticipating your needs and addressing potential issues before they arise, ensuring smooth and efficient benefit program management.

Attention to Detail

With a meticulous approach to every aspect of your employee benefits, Ryan and his team ensure no detail is overlooked.

Senior Partner and Shareholder

Benefit from the expertise of a Senior Partner and shareholder, committed to your success with a vested interest in delivering exceptional results now and in the future.

About Alera Group

Alera Group is an independent financial services firm with more than $1.3 billion in gross revenue, offering comprehensive property and casualty insurance, employee benefits, wealth services and retirement plan solutions to clients nationwide. Working collaboratively across specialties and across the country, Alera Group's team of more than 4,200 colleagues offer unique solutions, personalized services and proactive insights to help ensure each client's business and personal success. For more information, visit aleragroup.com or follow us on LinkedIn.

*STATISTICS ACCURATE AS OF MARCH 31, 2024.

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